

INVENTIS [ASX:IVT] Investor Presentation – Global Technology Strategy

November 2023 Investor Presentation FY23





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TECHNOLOGY EXPANSION PLANS – GLOBAL STRATEGY

Technology Division grew 98% in revenue YOY in FY23 And the Division grew 225% In EBITDA before Management Fees with strong Gross Profit Margins in FY23. The Innovation of our Technology has secured USA, Australian and NZ patents and trademarks. Acquisition of Electronic Circuit Designs provided an opportunity to sell to similar client base in other parts of the world. ECD was previously set up in the USA before one of the previous partners passed away. The opening up of Hazavoid in the USA Texas is bringing about opportunities.



FY23 Results Dashboard

Technology Division

Technology Division	FY23	FY22	Variance
	\$000's	\$000's	
Revenue	\$6,659	\$3,362	98%
EBITDA*	\$1,469	\$459	220%
Corporate MGT Fees	(\$945)	(\$762)	24%

^{98%}Technology division revenue has grown by 98%



Technology division
Has increased operational
EBITDA before MGT fees
by 220%

- Revenue up by 98%
- Operational EBITDA before MGT fees up by 220%
- Completed ECD accretive acquisition.
- US/ APEC Hazavoid distributor
 onboarded, and we are now formally
 endorsed by the NDRRMC -National
 Disaster Risk reduction Development
 association of the Philippines.

^{*} Earnings before corporate service allocations















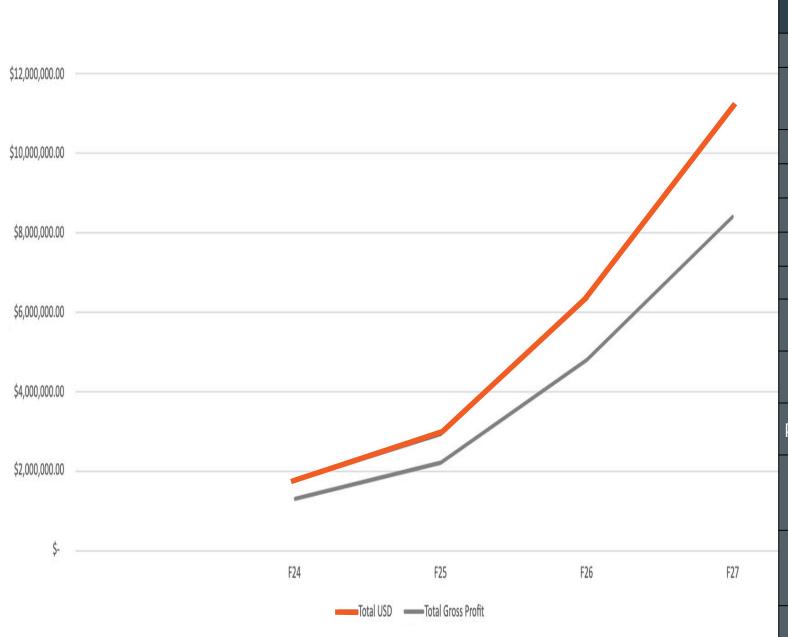


Technology Division

Texas has over 1,250 public independent school districts (ISDs) and countless other accredited private schools. According to PrivateSchoolReview.com, for the 2023 school year, there are 2,030 private schools serving 329,744 students in Texas. There are also 9,060 public schools, serving 5,372,224 students. Technology Division EBITDA grew by 225% before Management fees with strong Gross Profit Margins in FY23. The Innovation of our Technology secured USA, Australian and NZ patents and trademarks.



ESTIMATED POTENTIAL UNIT SALES IN TEXAS- USA



US Fiscal year. Adopted which is USD calendar year in Australia		2024	2025	2026	2027	
Units Sales		Units	Units	Units	Units	
Schools & Universities		120	150	300	600	
Malls		20	100	300	500	
Utilities	Texas	40	60	100	150	
Other		40	60	100	150	
Total Units		220	370	800	1400	
Total USD		\$1,760,000	\$2,960,000	\$6,400,000	\$11,200,000	
Total Gross Profit		\$1,320,000	\$2,220,000	\$4,800,000	\$8,400,000	
Potential USA Market		2024	2025	2026	2027	
25% coverage of USA	Sales	Multi State ramp up over 3 years				
	Projection			\$60,000,000	\$105,000,000	
Potential	Gross Profit			\$45,000,000	\$78,750,000	



USA GLOBAL GROWTH

(Strategy and Development)

- The Hazavoid Patent and FCCC certification, have helped our growth into the USA.
- Texas office, sales staff and warehouse are now operational in Montgomery TX USA.
- Senator Brandon Creighton (District 4 Texas):-A strong supporter of Hazavoid emergency alert systems to improve school safety in his district schools.







Sector – Opportunities

01

Goverment Safety
Authorities

02

Golf Courses

03

School & University

04

Ports

05

Places of Worship

06

Industrial & Shopping Malls





HAZAVOID:

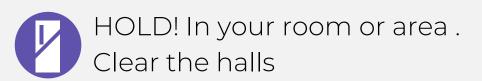
SRP-Aligned Safety Enhancement

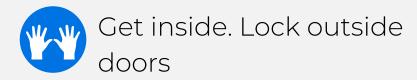
- Hazavoid holds the endorsement of the Standard Response Protocol (SRP).
- Hazavoid's design and principles directly align with SRP guidelines.

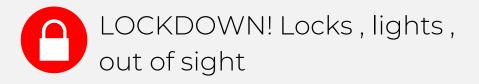
Understanding SRP:

- SRP serves as a vital enhancement to classroom responses without replacing existing safety plans.
- Texas Mandate: SRP is mandated in all Texas schools, emphasizing its statewide importance.
- National Rollout: SRP's implementation extends nationally, further reinforcing its significance.

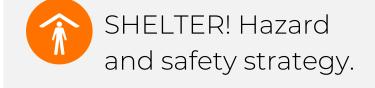
IN AN EMERGENCY TAKE ACTION







EVACUATE! (A location may be specifiesd)



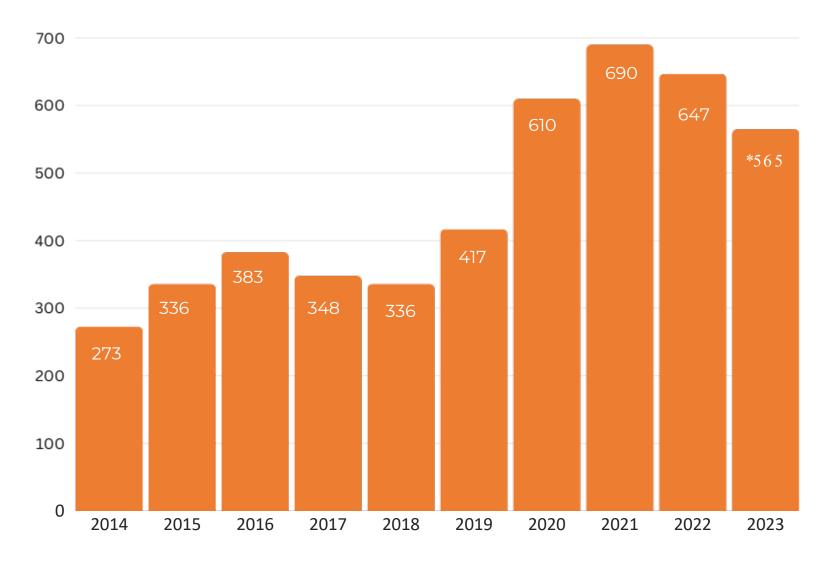




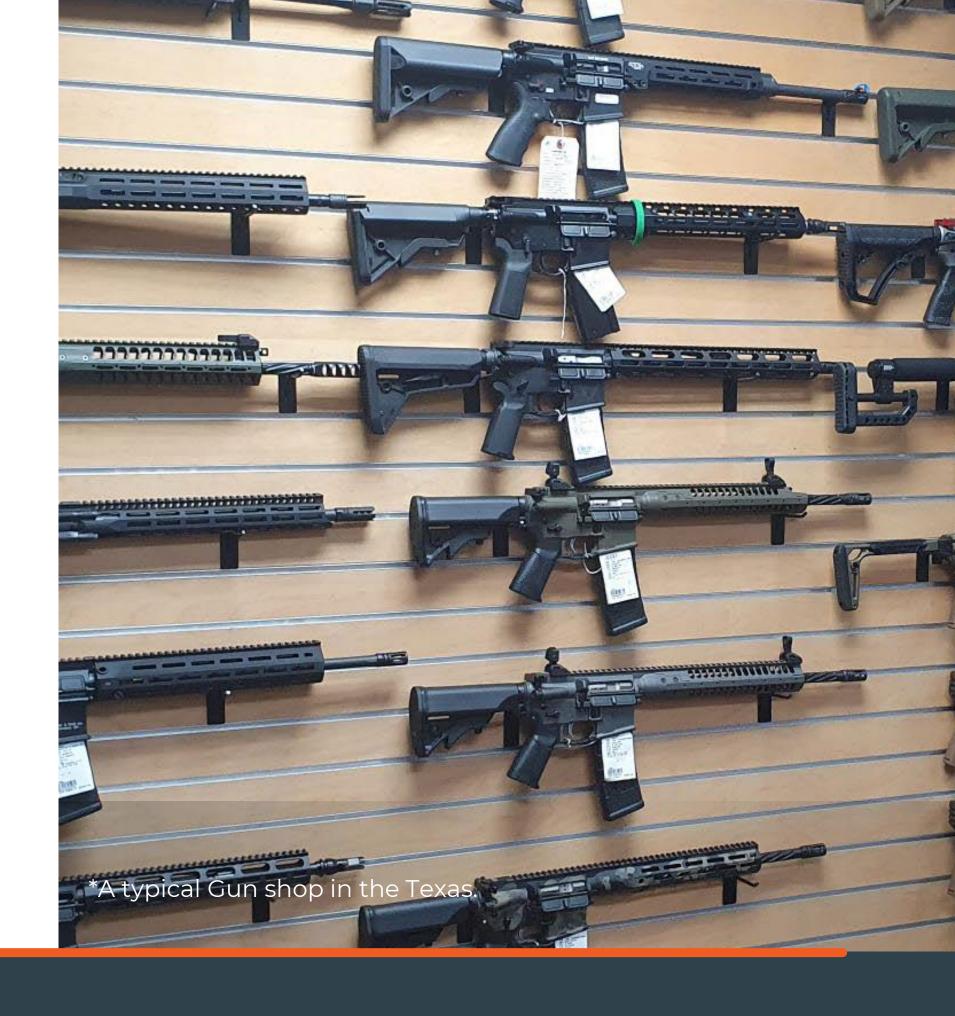
Actual Mass Shootings Trends in The USA-

Mass shooting in the US has grown.

incidents in which four or more people are injured.



*Data up to 26 October Source: Gun Violence Archive





Hazavoid Developments

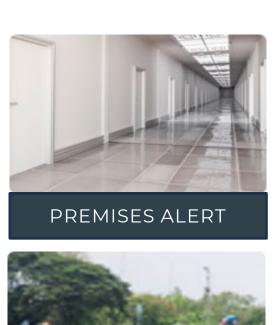
Hazavoid helps instantly reduce and mitigate risk by notifying people of danger both indoors and outdoors.

- Sadly, there have been more than 560 mass shootings across the US so far this year, according to the Gun Violence Archive, which defines a mass shooting as an incident in which four or more people are injured or killed. Their figures include shootings that happen in homes and in public places.
- For each of the last three years there have been more than 600 mass shootings almost two a day on average.
- The deadliest such attack, in Las Vegas in 2017, killed more than 50 people and left 500 wounded. The majority of mass shootings, however, leave fewer than 10 people dead.



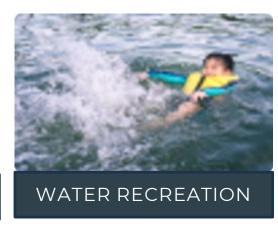


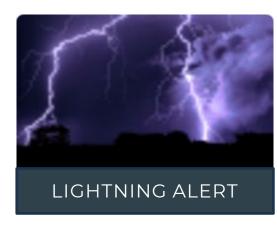
HAZAVOID Other Areas of Application























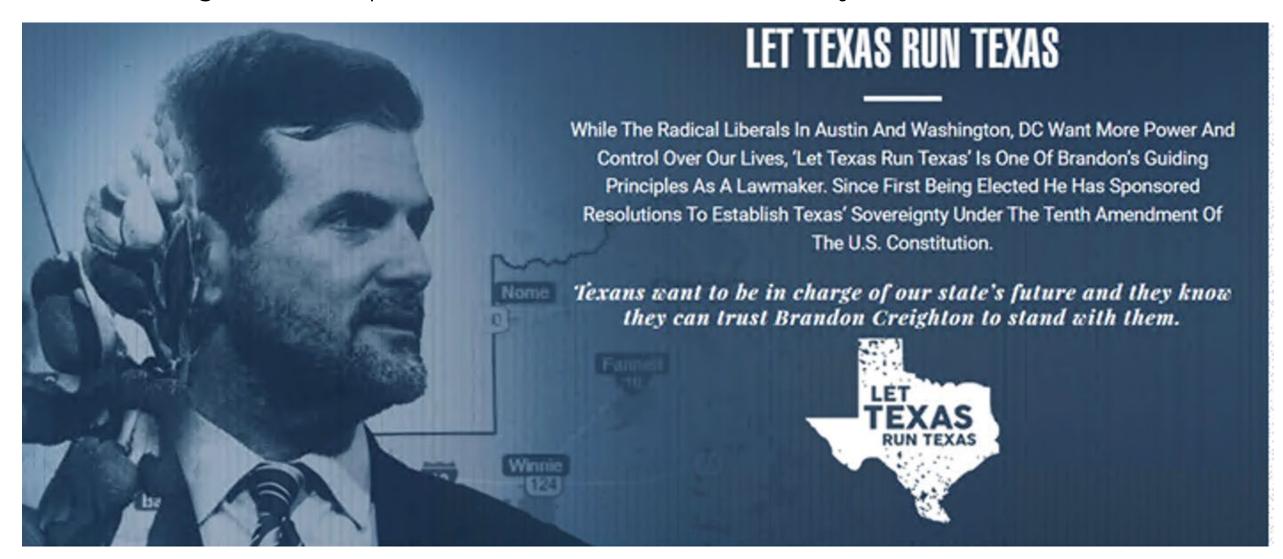






Hazavoid Developments

- P.A.S.S (Partner Alliance for Safer Schools) endorsed.
- Senator Creighton develops laws to ensure mass notification systems are introduced to all schools.

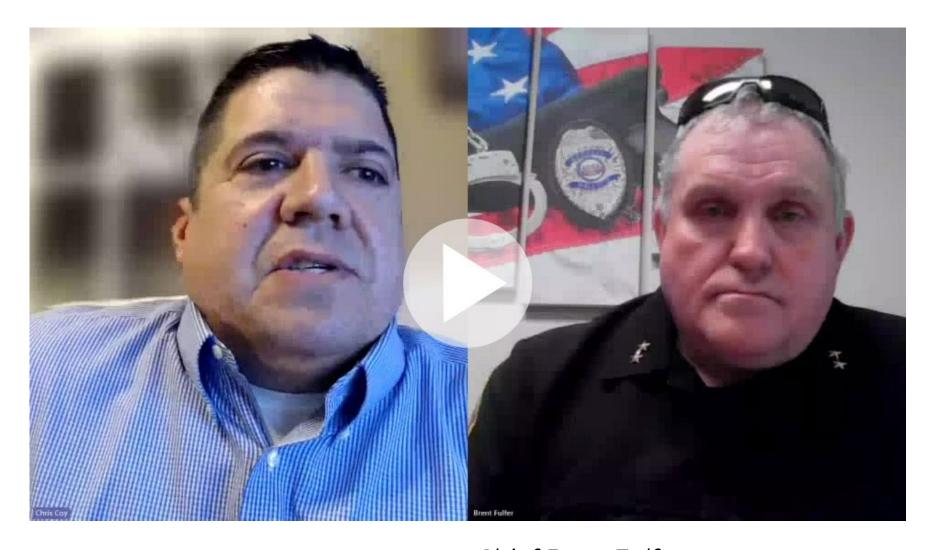


*Texas Senator Creighton (R)



Strategic Endeavors

Chief Fulfer Interview



Mr Christian Coy
- Inventis Technology

Chief Brett Fulfer

- Assistant Director of Security and

- Assistant Director of Security and Safety Services at the Southwestern Assembly of God University. (SAGU)

Highlights:

- Described Hazavoid as "Taking oxygen away from a fire," emphasizing its role in immediate threat mitigation.
- Rapid Mass Unification: Highlighted Hazavoid's capability to achieve mass unification within 3 seconds of activation, minimizing the element of surprise during emergencies.
- Weather Alert Effectiveness: Addressed the critical role of Hazavoid in weather alerts, particularly in Tornado Alley, where rapid response to violent storms is essential.
- Comparison with Blackboard App: Contrasted Hazavoid's instant alerts (within the crucial first 4 minutes) with the 3-5 minutes delay in alert messages from the Blackboard app.
- Customized Tones and Standard Response Protocol (SRP):

 Discussed the benefits of customized tones aligned with the SRP,
 enhancing communication for Hold, Secure, Lockdown, Evacuate,
 and Shelter scenarios.
- **Versatility:** Affirmed Hazavoid's suitability for both indoor and outdoor use, emphasizing its adaptability in various settings.



Hazavoid Developments

01

List of current Official Endorsements of Hazavoid systems by reputable organizations globally.













02.

Australian Opportunities will enhance global expansion

1 Western Sydney Airport – new docking bay weather alert system.

2 Catholic Schools Sydney Archdiocese approved.

Current approved supplier to Catholic Schools archdiocese and approved supplier to NSW Department of Education and Training (DET).



Ongoing Income Streams

- We are developing an income stream from Rent to Buy and other income plus the sales of Hazavoid Units.
- Other income can include regular Maintenance fees.





Inventis Limited Upshot

With USA and Philippines planned growth in pipeline the following Annual normalised indicators are provided for IVT.

These forecasts are subject to ongoing access to capital and funds and well as continued stable economic activity. It can be subject to change.

They are provided as early indicator only. They do not include potential M&A or significant changes in interest rates.

Category	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028
Forecasted Sales	19,993,603	26,375,369	26,137,969	29,319,015	33,104,180
*EBITDA – Revised	3,646,971	4,951,648	4,809,720	6,006,151	7,619,278
EBITDA - %	18.24%	18.77%	18.40%	20.49%	23.02%

^{*}These projections have been significantly sensitised in the above EBITDA projections. Should the total estimated US unit sales occur, then these EBITDA values would change.



Convertible Notes

- The Company is seeking to raise \$4 Million.
- Current shares on issue: 75,924,386
- CN's pay coupon equal to <u>RBA rate Plus 6.5%. This equals</u> 10.80% per annum as at November 2023.
- Calculated Monthly and paid every 6 months from Issue date.
- Converts into ordinary shares after 3 years at the discretion of the holder or repaid.
- Bonus Share Option issued at early conversion one option for every 2 Notes converted at Target price \$0.065
- Secured in conjunction with major current funder.

Anthony Mankarios, Managing Director "our Technology saves time to save lives".



