



AGM 2022

# Investor Presentation

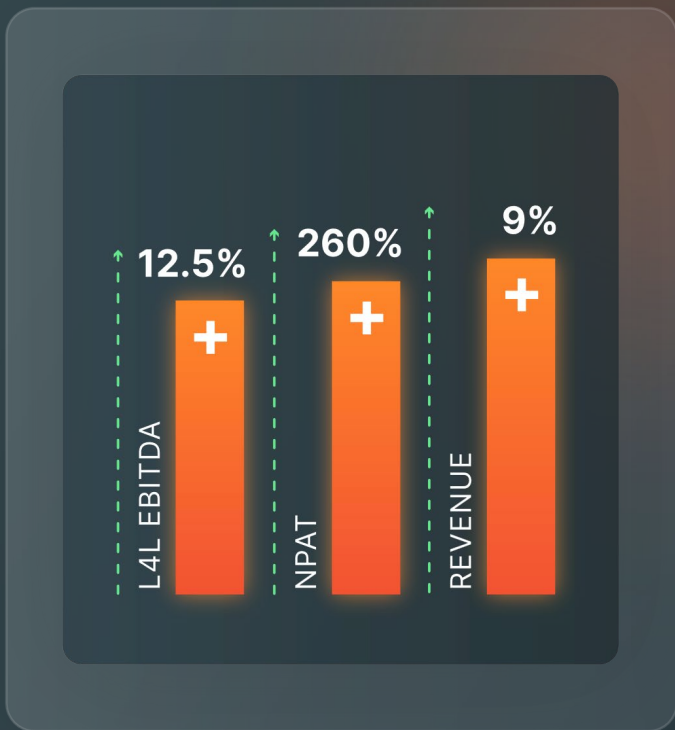
---

Inventis [ASX:IVT]



F22

# Summary Dashboard



### Statutory Revenue

Furniture	11%	↑
Technology	22%	↑
Winya (ASSOC.)	30%	↑
Group L4L	13%	↑

### DIFOT

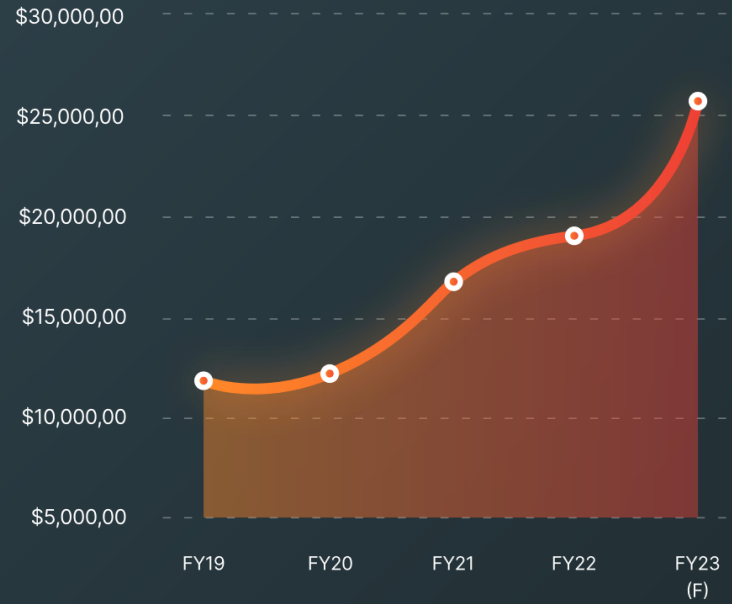
Gregory		98%
Tech		90%
Opentec		100%

### IP Enhanced

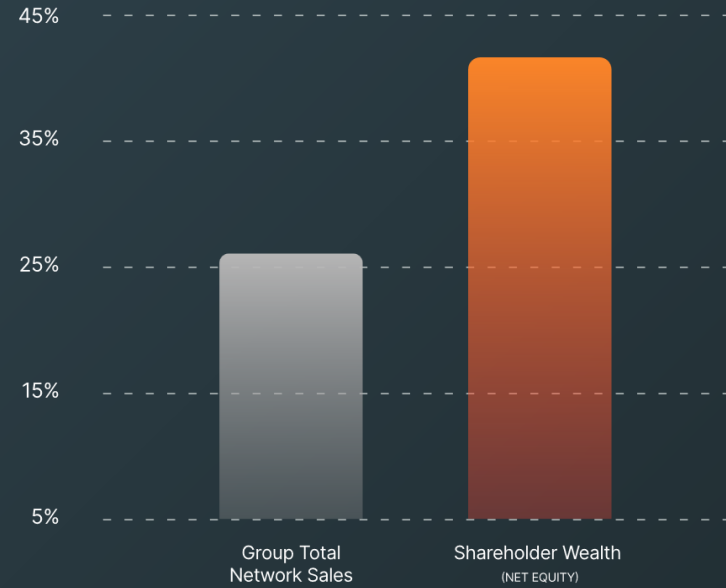
US Patent, Aus/NZ Patent, NDIS, Sustainability, AFRDI 160kg

Greenhouse Emissions (ESTIMATED)	9%	↓
Cash	16.5%	↑
Shareholder Wealth (NET EQUITY)	167%	↑
Group Order Book (INCLUDING WINYA)	14 M	↑
Group Sales Pipeline	50%	↑

### Total Group Network Sales ( INCLUDING WINYA 49% ASSOCIATE )



### Average Annual 3-year Growth Rates



Inventis Statutory	F22	F21	Variance
Revenue	11,547,236	10,559,337	9.4%
EBITDA	850,731	1,535,772	(44.6)%
Depreciation/Amortisation	678,354	701,137	(3.2)%
EBIT	172,377	834,635	(79.3)%
Net Finance Expenses	938,426	757,841	23.8%
Income Tax	1,042,250	0	(N/A)
NPAT	276,201	76,794	259.7%

Balance Sheet	F22	F21	Variance
	\$000's	\$000's	
Long Term Debt**	8,437	5,595	50.8%
Total Assets	17,430	11,734	48.5%
Cash & Cash Equivalents	883	758	16.5%
NTA Cents Per Share	(0.800)	(0.500)	
	Jun 21	Jun 20	
Unrecognised Tax Asset	3,277	3,663	
Available Franking Credits	1,539	1,539	

\*Unrecognised Tax Asset – DTA which is expected to be utilised in the coming 6 months. 3,277 Available franking credits - 1,539. The Group also has significant order book of in excess of \$14 million at present. Income tax utilisation of the DTA in the following occurred in F22 \$0.54M used against a tax liability resulting from a Tax liability on ECD acquisition. A further \$0.5 Million taken up against taxable income from Company tax returns.

# The Future

Inventis Group Announces Due Diligence  
in order to Acquire Open Projects Group



Subject to recently announced due diligence timeline and  
further management due diligence.







**PRINCIPLE TERMS OF THE HEADS OF AGREEMENT:**

- 1** Inventis Limited, through a 100% owned subsidiary has entered into a heads of agreement (HOA) to purchase 80% of the Open Projects Group (OPG) with rights to acquire up to 100% in up to five years.
  
- 2** The vendor Kane McCarthy will remain on board with equity of 20% and will continue as the principal director of operations of the OPG business.

Kane McCarthy said, "I see this as an opportunity to grow OPG with a motivated and experience national partner in the Inventis Group."



**3** OPG has annual revenues of over \$20M with circa \$3.8M normalised Earnings before Interest depreciation and amortisation and currently has an open order book of more than \$14M.

It will provide additional growth opportunity to fuel our Group networks annual sales.

**4** Under the agreement Inventis will pay \$3.4M in cash over 24 months and issue \$200,000 of IVT Group shares at WASP for 80% of OPG.

The cash consideration of \$3.4 million will be funded through the company's own cash reserves of \$1.0 million in 12 months and the initial component through external funding \$2.4 million.



# Capabilities & Strategy

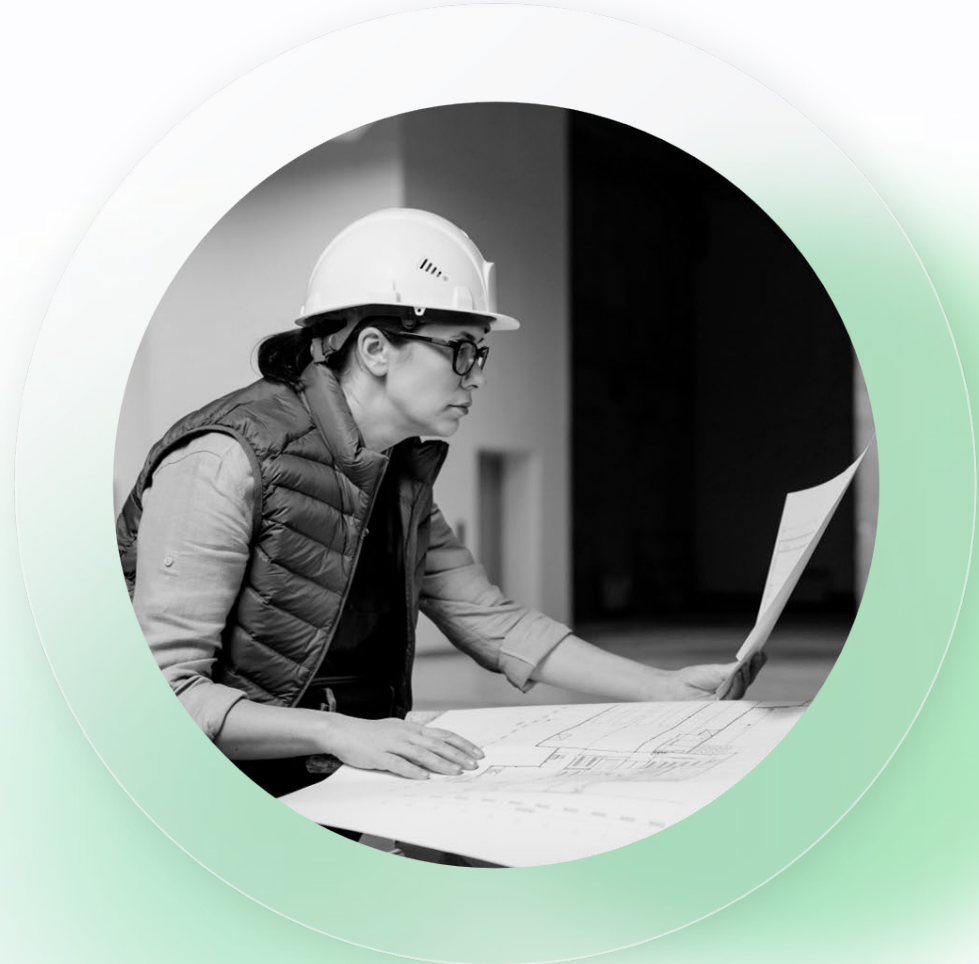




# Project Management

From concept to construction, Open Projects Group will encompass all the client's needs.

- Interior Design and Planning
- Professional Construction and Installation
- Project and Site Management
- Maintenance and Warranty



# Interior Design

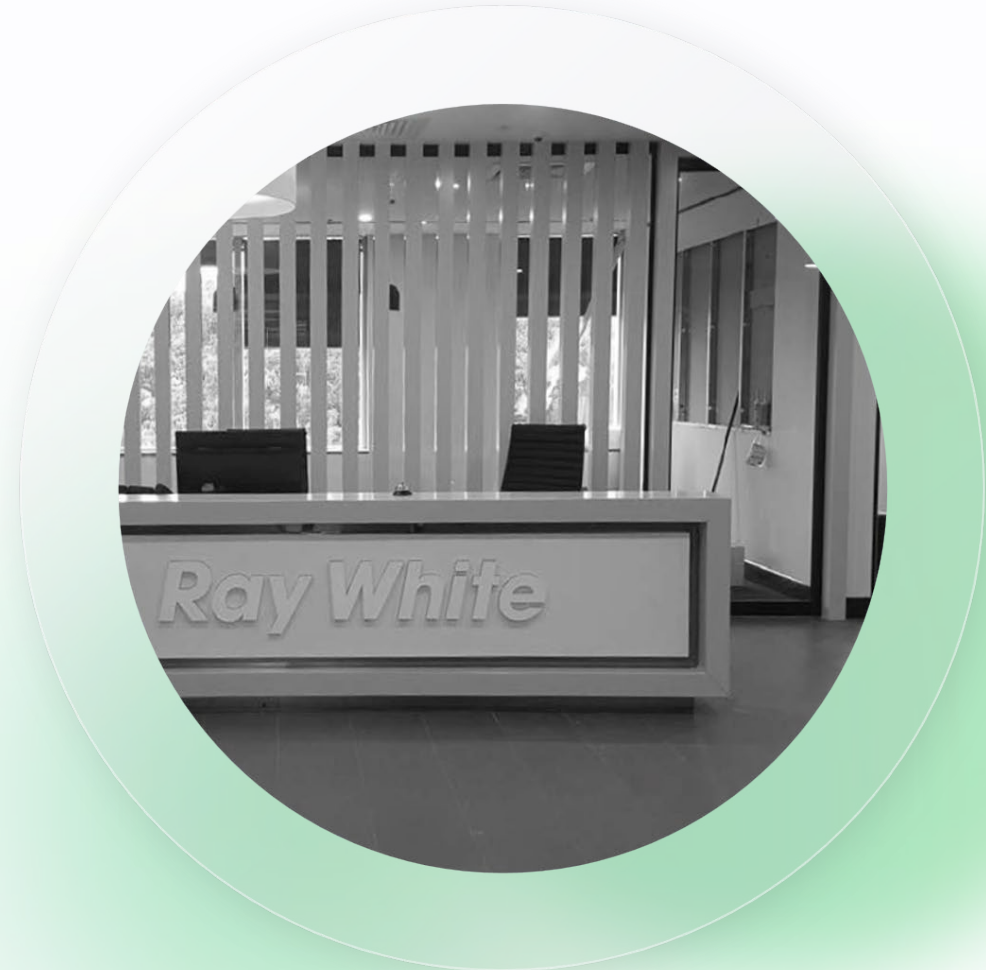
Open Projects Group's interior design team has combined experience in the concept and technical drafting of commercial, residential and retail spaces. Its primary focus is on **visually realising the client's ideas** and dreams while offering valuable, practical industry advice.



# Commercial Building and Shopfitting

Open Projects Group's fit-out components are **manufactured in-house** to maintain control of our projects and allow them to respond to our clients efficiently and effectively.

Their incredible variety of finished projects, large and small, exemplifies their outstanding track record.



# Fabricated Stainless and Metals

Open Projects Group's experienced tradespeople are qualified in **all aspects of stainless-steel fabrication and metal**, providing superior quality on every job.

Working in conjunction with their joinery and equipment divisions through coordinated production ensures seamless installation and integration.





# Commercial Joinery

Open Projects Group are innovators of custom cabinetry, joinery, reception, counters, workstations, storage solutions, furniture, customised booth seating, cladding and decorative finishes.

**They pre-assemble and double-check all components** before leaving the joinery to ensure the installation is trouble-free.





# Furniture Solutions

Open Projects Group **creates bespoke furniture** suitable for the needs of a project. They address the need for high-quality pieces and have a wide range of materials that are manufactured to the highest quality and delivered cost-competitively.





**Queensland Based –**  
Access to manufacturing capability in Queensland, produces better scope for Queensland government contracts.



**Provided national footprint of showrooms paving the way for potential added significant growth**  
(Winya has national showroom footprint and additional growth plans)



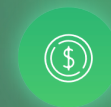
**Allow furniture access to A&D designers for early procurement assessments.**



**Allow synergy for cross company vertical integration.**



**Allow OPG to network with current client base in the furniture group.**



**Proposed net earning accretive transaction.**

# Disclaimer

This document has been prepared by Inventis Limited (ASX:IVT).

The presentation is for information purposes only and does not constitute or form part of any prospectus, offer or invitation to acquire, sell or otherwise dispose of, or issue, or any solicitation of any offer to sell or otherwise dispose of, purchase, or subscribe for, any securities, nor does it constitute investment advice, nor shall it or any part of it nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision.

Certain statements in this presentation are forward looking statements. These forward-looking statements speak only as at the date of this presentation. These statements are based on current expectations and beliefs and, by their nature, are subject to a number of known and unknown risks and uncertainties that could cause the actual results, performances and achievements to differ materially from any expected future results, performance or achievements expressed or implied by such forward looking statements. This information is not audited and whilst every care is taken with forecasts, limited provisions for additional Covid-19 or world -wide supply chain disruptions are factored into this presentation.

No representation, warranty or assurance (express or implied) is given or made by IVT that the forward-looking statements contained in this presentation are accurate, complete, reliable or adequate or that they will be achieved or prove to be correct. Except for any statutory liability which cannot be excluded, IVT and its respective officers, employees and advisers expressly disclaim any responsibility for the accuracy or completeness of the forward-looking statements and exclude all liability whatsoever (including negligence) for any direct or indirect loss or damage which may be suffered by any person as a consequence of any information in this presentation or any error or omission therefrom.

Subject to any continuing obligation under applicable law or any relevant listing rules of the ASX, IVT disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statements in these materials to reflect any change in expectations in relation to any forward-looking statements or any change of events, conditions, or circumstances on which any statement is based. Nothing in these materials shall under any circumstances create an implication that there has been no change in the affairs of IVT since the date of this presentation.

The data should be read in conjunction with published 4E preliminary results and announcements, and data found on the ASX and [www.inventis.com.au](http://www.inventis.com.au). Full year audit is still in progress as at writing this presentation.